



# VISION

To build a global brand that designs beautiful and practical products that enables the transition to a waste-free world. 'A world without waste'



Multiple Design Awards

Over 2,000 retailers & distributors globally



1,200+ HuskeeSwap sites



Team of 26 employees



Diverted over 600 tonnes of husk to date



2022 Impact Report

# SUSTAINABLE G ALS



# HuskeeCup HuskeeSwap HuskeeLoop





### THE HUSKEESWAP ADVANTAGES



App Supported, Not Required



**No Ongoing Costs** 



Full setup collateral and support



**Optimised for Cafe Workflows** 



**Options for consumers and Cafes** 



**Partnership Experience** 

### SETUP COSTS AND R.O.I.

'The Average Australian Cafe'

- Huskee Bundles for under \$200
- Cups RRP between \$18 \$24
- \$4,000/year in retail average
- ROI in under 2 months (5 cups/month)
  \*ROI does not including savings
- Significant savings on disposables costs

\*ex. 200 cups/day = < \$18,000/year savings



## HOW TO GET SET UP

### **Two Accounts Needed**



### **Two Sets of Cups Needed**



### HILLING SKEESWAP THE CUP EXCHANCE SYSTEM SQY All partner to a Maxmet's a BROB Read in your module a lines SRAP Read in your shall be a lines Read and a lines and a lines Read and a line a lines Read a lines Read a line a lines Read a line a lines Read a lines Read a line a lines Read a line a lines Read a line a lines Read a lines R







# **Our Top 10 - HuskeeSwap Key Differences**

	Huskee	Other Models	
	Only Swap system with Revenue Stream	Only disposables cost savings	
	No ongoing costs, subscriptions, deposits, transaction fees, etc	Ongoing costs & fees to businesses and/or consumers	
	Tech is Opt-In as needed	Tech required for businesses and/or consumers	
	No Credit Card details needed	Credit Card details required	
	Global, growing business in iteration phase	Start-ups, often in trial phases	
	High Desirability	Low perceived value or desirability	
	Costs incentivises value (not a negative)	Free options often limit uptake and use	
	Choice of cup sizes to suit customer	Often One-Size-Fits-All models	
	Feature-Rich Options	Limited features	
	End-of-Life Opportunities	No End-of-Life options	

### **MEASURING IMPACT**

### **Tools Huskee Provides for Planning and Communication**

- Impact Calculator
- Annual Impact Report
- Project Cost Calculator (Partners)
- Partnership Guides (Universities, Councils, Corporates)

### **PARTNERSHIP** INQUIRIES

- <u>Councils & Government</u>
- <u>Universities</u>
- Corporates & Businesses

## **HUSKEE PARTNERSHIPS**

**University Partnerships** 









**Corporate & Precinct Partnerships** 



**Strategic Partnerships** 











## **CIRCULAR ECONOMY INITIATIVES**



